

SEEKING ACQUISITION OPPORTUNITIES

Our client is a high net worth private investor with a track record of establishing and managing private Australian businesses.

The investor is seeking an opportunity to acquire an established Australian business that provides long-term, stable equity returns and has the potential to capitalise on growth opportunities.

Target Acquisition Criteria

Our client's primary objective is to acquire a business that will provide consistent, long-term financial returns. They have no overarching mandate requiring them to divest the business in the short to medium term.

Structure / Transaction Parameters

- EBITDA of \$500k - \$1.5m
- Preference is to purchase 100% of the Business however will consider partnership opportunities on a select basis
- Strong existing Management team willing to continue running the business (or at a minimum be willing to complete a suitable handover period)
- Head office based in Melbourne, Victoria

Industry / Business Specifics

- B2B revenue profile
- Low customer concentration
- A non-exhaustive list of industries which the investor is focussed on includes:
 - ❖ Digital marketing
 - ❖ Financial services
 - ❖ Industrial / manufacturing
 - ❖ Education
 - ❖ Logistics
 - ❖ Healthcare



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