

# Firm profile

Newcastle and Hunter



### **About Pitcher Partners**

#### **Australian statistics**







1,300+ peo-ple



6 independent member firms

Pitcher Partners has the resources and depth of expertise of a major firm, but with a boutique firm feel. We give you the highest level of personal service and attention. That's our difference.

Pitcher Partners is an association of accounting and business advisory firms located in Adelaide, Brisbane, Melbourne, Newcastle, Perth and Sydney. We have a strong reputation for providing personal service and quality commercial advice to our clients across a broad range of industries.

We specialise in working with middle market businesses in Australia, including privately owned, foreign controlled and government owned entities, and not-for-profits. Our clients require high technical standards, matched with a personal understanding and involvement in their affairs.

Each Pitcher Partners firm is also an independent member of Baker Tilly International, one of the world's leading networks of independently owned and managed accountancy and business advisory firms. Our strong relationship with other Baker Tilly International member firms has allowed us to open many doors across borders for businesses like yours.

#### Your business solutions



#### **Audit and Assurance**

Audit and assurance processes add value to an organisation by identifying opportunities, risks and solutions. Assurance engagements include preparation of monthly management accounts, year-end reporting, income tax returns, activity statements and general advice, enabling organisations to make informed business decisions. Our specialists work closely with boards and audit committees to resolve audit issues on time and identify opportunities to add value.

**Risk Services:** Pitcher Partners' Risk Services team supports the audit and assurance process through enterprise risk management, internal audit, disaster recovery and business continuity planning, advanced data mining and specialised IT security assurance.



#### **Private Business and Family Advisory**

Privately run businesses have unique financial management needs. Our team offers a comprehensive service, based on in-depth understanding of profit drivers, key performance indicators, the commercial and business imperatives underpinning success, and personal long-term goals. Core offerings include monthly and quarterly reporting assistance, an outsourced financial controller, annual compliance, preparation of management accounting, financial statements, income tax returns and business activity statements. Additional services are offered in forecasting, budgeting, superannuation and investment holding structuring. Businesses retain control and decision-making, with the comfort that day-to-day administration and monitoring is managed by a dedicated team.



#### **Business Advisory**

Applying a risk-based audit and review methodology, our Business Advisory team develops a thorough understanding of the challenges facing your business – pinpointing areas where expert support, advice and action can be provided.



#### **Tax Consulting**

Businesses can benefit from support to structure transactions and/or organisations to legitimately minimise their taxation liability. The Tax Consulting team advises on income taxes, capital gains taxes, international taxes, transaction taxes and employment taxes. As legislative experts with longstanding institutional relationships with the ATO, Pitcher Partners also advocates for effective tax legislation that benefits middle-market businesses and organisations.



#### Consulting

Businesses are faced with a range of challenges and choices every day. Our Consulting team helps you to cut through the noise, and tailor innovative and practical solutions that enable you take advantage of disruption. Using agile thinking to deliver commercially relevant strategic planning, the team helps middle market businesses and government bodies navigate feasibility studies, viability studies, contract negotiations, financial analysis and modelling, tailored IT solutions and organisational reviews.



#### **Corporate Finance**

Corporate transactions are not an end in themselves, but part of the progress towards a goal – be it growth, higher profitability, improved market share or competitive advantage. Our Corporate Finance team provides independent advice on investments and business transactions; supporting businesses with due diligence by structuring transactions and negotiating deals; investigating accountants' reports; undertaking independent expert reports to satisfy shareholders or meet Corporations Act or ASX Listing Rules, valuations, and offering structuring advice.



#### **Business Recovery and Insolvency**

Whether a business is undergoing cessation, liquidation or bankruptcy, our Business Recovery and Insolvency professionals achieve maximum recovery levels, strengthen businesses and help key government bodies and creditors enforce rigorous standards. Pitcher Partners' experts deal in a professional and sensitive manner with various stakeholders. Activities include collecting records from the insolvent for analysis, preparing and reviewing detailed correspondence and statutory forms, liaising with legal representatives, attending court hearings, securing assets and negotiating with stakeholders.



#### Superannuation

An ideal superannuation strategy builds and supports wealth for retirement whilst ensuring regulatory requirements are met, and concessional taxed structures are not compromised. The Superannuation team works with trustees, government agencies, members and employers in all segments of the industry: large fund compliance, self-managed funds, administration, employer obligations, member retirement planning and estate planning. Specialist advice includes tax effective benefit strategies, asset protection strategies, estate planning considerations and expert business advice. For those who desire the freedom to control the direction, investment profile and services provided to their fund, Pitcher Partners can assist in establishing and maintaining a self-managed super fund.



#### **Investment Advisory**

Whether an individual, family, fund or not-for-profit organisation, investment advice should support you to maximise wealth by optimising returns and minimising risk, fees and taxes. The Investment Services team has a strong reputation for providing genuinely independent advice. We offer rigorously researched and customised investment advice tailored to the needs, objectives and risk profiles of each individual family, fund or not-for-profit organisation.



#### Wealth Management

Business owners, executives and affluent individuals and families who are looking for assistance to build, grow, protect and manage their wealth can receive tailored, expert support from Pitcher Partners' wealth management consultants. The Wealth Management team provides strategic advice, advising on investment planning and strategic asset allocation and investment portfolio management, tax minimisation strategies, retirement and estate planning and personal and business succession insurance.



## Making business *personal*



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Pitcher Partners is an association of independent firms. Liability limited by a scheme approved under Professional Standards Legislation.

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