

Deal Book – February 2020

Current opportunities - Australia

Looking to sell

Industry	Turnover	Region	Description	Transaction size
Road Linemarking	\$5M - \$10M	VIC	Leading Victorian road linemarking business. Vendors looking to sell and retire.	<\$10M
Childcare	\$16M	QLD	A group of fully developed and operational childcare centres across QLD (10 - 15 centres).	\$20M
Building Products	-	QLD	PPE sale of an off-site manufacturer and supplier of wall panels and roof trusses.	\$10M
Marine Wholesale	\$10M - \$20M	Australia	Leading marine supplies business with an exclusive product range. Family owned business looking to sell whole or controlling stake.	\$10M - \$20M

Seeking acquisitions

Industry	Region	Description	Transaction size
Craft Beverage *NEW*	Australia	Listed entity looking to acquire a minority stake in early to mid-stage craft beverage companies seeking expansion capital (alcoholic or non-alcoholic).	\$1M - \$5M
Real Estate *NEW*	VIC	Seeking any property management assets that provides rent-rolls.	>\$0
Building Fire Services	NSW/QLD	Seeking businesses primarily involved in the testing and maintenance of building fire prevention assets.	\$5M - \$15M
Software Services (Health / Finance Manufacturing Tech)	VIC	Private investor seeking co-investment or 100% buy-out opportunities and senior executive position to facilitate growth.	\$2M - \$20M
Infrastructure Services	VIC	Private investor seeking co-investment or 100% buy-out opportunities and senior executive position to facilitate growth.	\$2M - \$20M
Aged Care	Australia	Looking to acquire a single facility aged care business with up to 100 beds.	<\$30M
Hardware and residential security, lighting, heating & cooling products	Australia	Existing manufacturer and supplier to Bunnings (and other outlets) of electrical, security, heating, cooling and lighting products is looking to acquire manufacturers of similar, complementary or general hardware products that are also sold into Bunnings and other channels.	\$10M - \$20M
Commercial Restoration Building	Australia	Looking to buy commercial restoration builders with insurer and / or government customers. Will also consider shop fit businesses.	\$10M - \$50M

Looking for capital

Industry	Turnover	Region	Description	Transaction size
FinTech	-	Australia	Growing Fintech business looking for convertible notes / equity to \$3M.	\$3M

Opportunities – known or coming soon

Industry	Region	Description
Building Services (HVAC) *NEW*	QLD/NSW/VIC/WA	A leader in the commercial air conditioning and mechanical services space specialising in maintenance, repair services and project installations.
Irrigation Design & Installation	Australia	Business specialising in the design and installation of agricultural irrigation systems in regional Victoria looking to sell.

Contact us

For information on any of these opportunities please contact your local corporate finance team in the first instance, as follows:

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