

Jobkeeper

Session 4: Applying the tests to employment entities

May 2020

Pitcher Partners Advisors Proprietary Limited
ABN 80 052 920 206





Important information

Pitcher Partners Advisors Pty Ltd

This presentation ('Presentation') has been produced by Pitcher Partners Advisors Proprietary Limited and has been prepared for informational and discussion purposes only. The information provided in this document is of a general nature and has been prepared without taking into account your objectives, circumstances, financial situation or particular needs. This Presentation does not constitute personal advice.

This Presentation has been prepared by us in the ordinary course of our profession. In providing this Presentation, we are not purporting to act as solicitors or provide legal advice. Appropriate advice should be sought prior to acting on anything contained in this Presentation or implementing any transaction or arrangement that may be referred to in this Presentation.

Information contained within this Presentation is based on the relevant law and its interpretations by relevant authorities as it stands at the time the information is provided. Any changes or modifications to the law and/or its interpretation after this time could affect the information we have provided.

This Presentation, or any part thereof, must not be distributed, copied, used, or relied on by any person, without our prior written consent.

To the maximum extent permitted by law, Pitcher Partners will not be liable for any loss, damage, liability or claim whatsoever suffered or incurred by any person arising directly or indirectly out of the use or reliance on the information contained within this Presentation.

Pitcher Partners is an independent member of Baker Tilly International. Baker Tilly International Limited is an English company. Baker Tilly International provides no professional services to clients. Each member firm is a separate and independent legal entity, and each describes itself as such. Pitcher Partners is not Baker Tilly International's agent and does not have the authority to bind Baker Tilly International or act on Baker Tilly's behalf. None of Baker Tilly International, Pitcher Partners, not any of the other member firms of Baker Tilly International have any liability for each other's acts or omissions. The name Baker Tilly and its associated logo is used under license from Baker Tilly International Limited.

Pitcher Partners is an association of independent firms.

Any trademarks, logos, and service marks contained herein may be the registered and unregistered trademarks of their respective owners. Nothing contained herein should be construed as granting by implication, or otherwise, any license or right to use any trademark displayed without the written permission of the owner.

Liability limited by a scheme approved under Professional Standards Legislation.





Quick recap

Jobkeeper payment

Key aspects of the Jobkeeper payment regime



Eligible Employers

Eligible employers has requisite decline in turnover during the relevant period

Receive \$1,500 for each eligible employee paid \$1,500 (gross before tax) per fortnight



Eligible Owners

Eligible business has requisite decline in turnover during the relevant period

Receive \$1,500 for one eligible business participant per fortnight



Jobkeeper payment

Decline in turnover test – the basic test

Projected GST turnover for the test period falls short of the

Current GST turnover for the comparison period and

Shortfall equals or exceeds the specified percentage for the entity



Entity's aggregated turnover <=\$1b

Threshold is 30%



Entity's aggregated turnover >\$1b

Threshold is 50%



ACNC registered charity*

Threshold is 15%



^{*} This category does not include certain higher education providers or schools

Jobkeeper payment

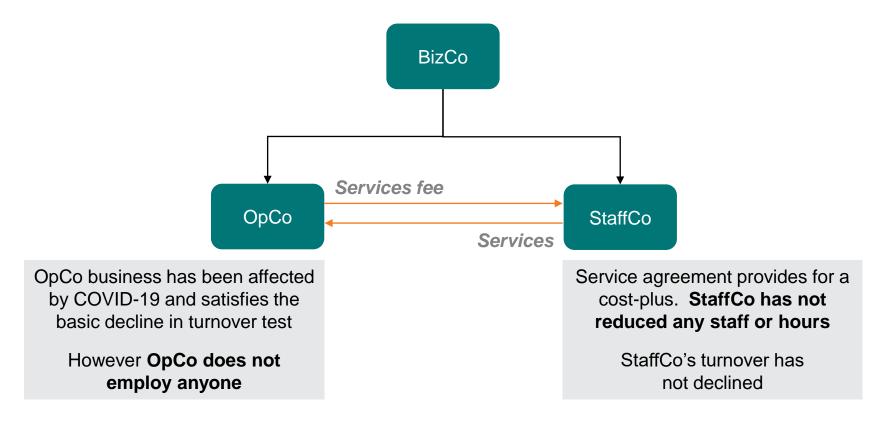
Decline in turnover test – the Commissioner's alternative tests

| # | SCENARIO | DESCRIPTION |
|---|----------------------------------|---|
| 1 | Commenced business | Entity commenced business before 1 March and after the comparison period in 2019 |
| 2 | Acquisitions and disposals | Entity acquired or disposed of part of their business and the acquisition or disposal changed the entity's turnover |
| 3 | Restructure of business | Entity restructured part or all of its business and the restructure changed the entity's turnover |
| 4 | Substantial increase in turnover | Entity's turnover has increased substantially under the 50% / 25% / 12.5% rule |
| 5 | Irregular turnover | Non-cyclical business has irregular turnover during a quarter over the last 12 months |
| 6 | Sole trader or small partnership | Impact where sole trader or partner of small partnership is effected by sickness, injury or leave |
| 7 | Drought or natural disasters | Some or all of the business carried on in a declared drought or other natural disaster zone |



Basic decline in turnover test

Application to service entities







New modified test for employment entities

Issues to consider before you start

- Does the employment entity satisfy the basic conditions?
- Does the employment entity carry on a business in Australia on 1 March 2020?
- Has it ever made a profit or have a prospect of profit?
- Is there a legal agreement in place for the services?
- Is the arrangement commercial?



Modified employment entity test

Conditions for eligibility

| # | Tests | Short description |
|---|---|--|
| 1 | Employment entity satisfies the grouping test | It is a member of a consolidated group, consolidatable group or a GST group |
| 2 | Employment entity satisfies the principal activity test | Principal activity is to supply group members with employee labour services |
| 3 | The Group satisfy the external supply test | One or more test members of the group that have the principal activity of making supplies to non-group members |
| 4 | Employment entity satisfies the merely incidental test | No employee labour services are supplied to members outside of the group (other than merely incidental) |
| 5 | Commissioner does not apply integrity rule | Must not have made a determination in writing that disallows the entity from using the test |



Modified employment entity test

Modification to the basic test



Ordinary basic decline test

Compare the employer entity's **projected GST**turnover for the turnover test period

With the employer entity's current GST turnover for a relevant comparison period



Modified test

Instead use the sum of the **projected GST turnovers** for that period of each test member

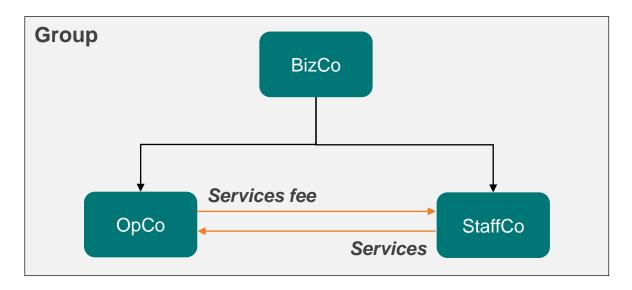
Instead use the sum of the current GST turnovers for that period of each test member

Test member can use 'alternative test' for the purpose of determining the current GST turnover where the alternative test applies to that test member



Basic decline in turnover test

Basic application to service entities



OpCo business has been affected by COVID-19 and satisfies the basic decline in turnover test

However OpCo does not employ anyone

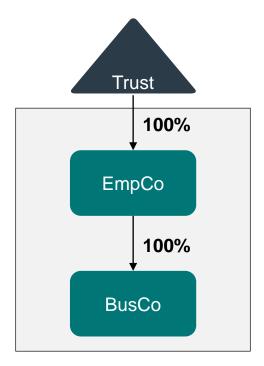
StaffCo can now use the GST turnover of OpCo and can therefore pass the basic decline in turnover test





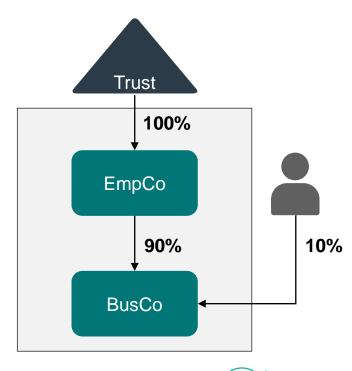
Test 1
The group test

Condition



Satisfies consolidated or consolidatable group test



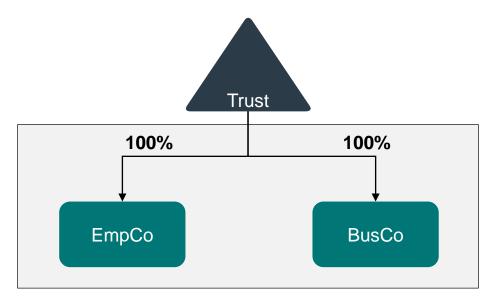


Satisfies GST group test





What is an acceptable group?

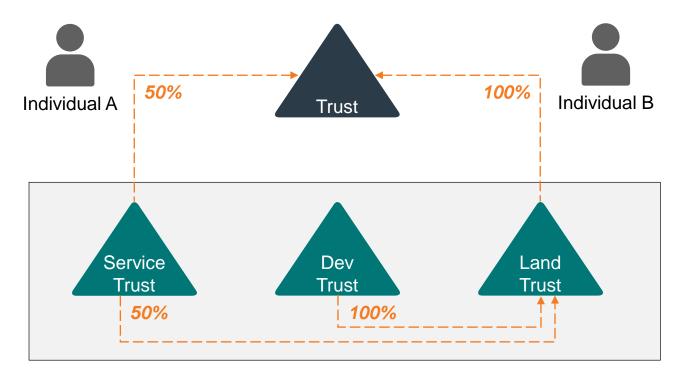


This group would not qualify as a tax consolidated group nor a GST group





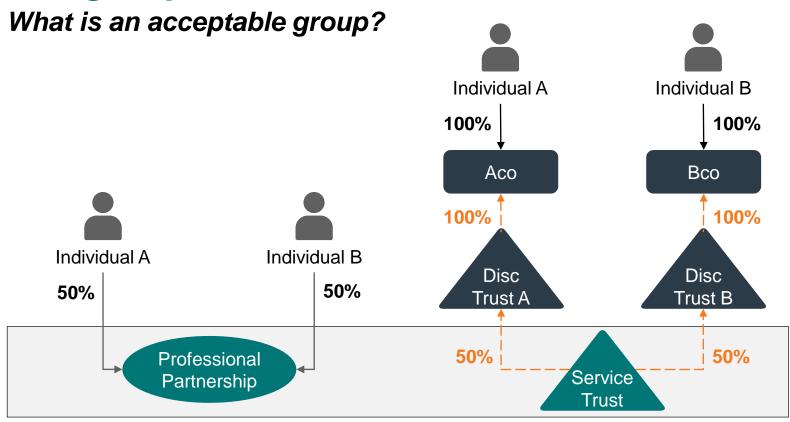
What is an acceptable group?



This group may or may not qualify as a GST group







This group may or may not qualify as a GST group





The group test Questions

When do you need to satisfy the grouping test?

What happens if you form a GST group now?

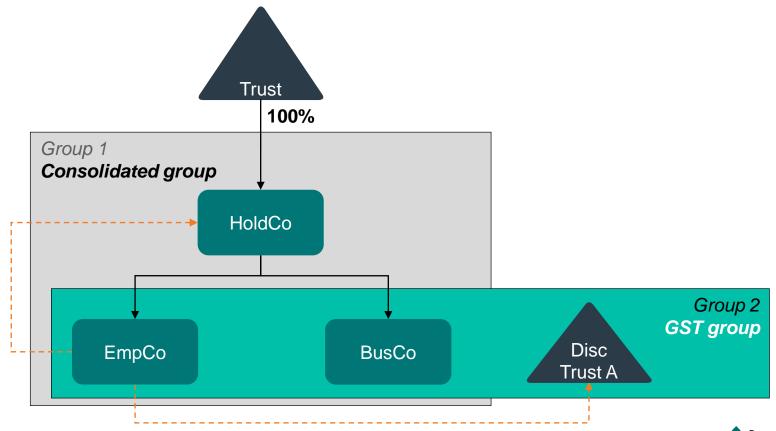
Can you retrospectively form a GST group?

Will the integrity provisions apply if you form a group?

What if you are a member of two groups?



Member of two groups





Test 2
The principal activity test

Condition

The principal activity test

The employer entity's principal activity must be to supply other members of the group with services (employee labour services) consisting of the performance of work by individuals the employer entity employs.

Consider

What is a principal activity?

What if you provide other services (e.g. use of equipment)?

What if you supply contractors that are not individuals or employees?

When do you test the principal activity?





Test 3
The external supply test

Condition

The external supply test

In a turnover test period in which the test time occurs,

- the employer entity supplies employee labour services to one or more members of the group (each of which is a test member)
- that have as their principal activity the making of supplies to entities other than members of the group

Consider

What is a principal activity?

Does each group entity need to satisfy this rule (or only one or more)?

Who is a test member –one that receives services or one that satisfies this rule?

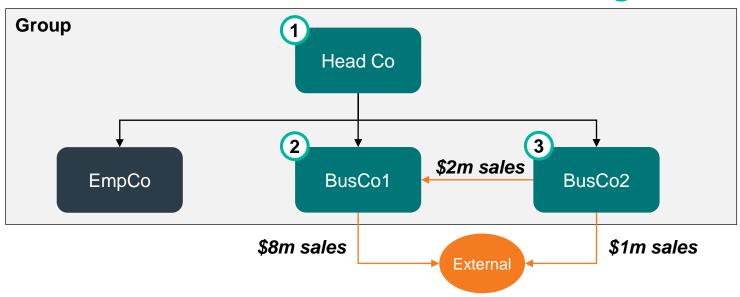
Does the test member need to carry on business?



The external supply test

How to test the condition





In a turnover test period in which the test time occurs, the employer entity supplies employee labour services to one or more members of the group (each of which is a test member) that have as their principal activity the making of supplies to entities other than members of the group



The external supply test Questions

When do you test the principal activities of test members?

What happens if the test member has stopped trading during COVID19?





Test 4
The merely incidental test

Condition

The merely incidental test

In the turnover test period in which the test time occurs, the employer entity must not supply employee labour services to entities that are not members of the group disregarding supplies that are merely incidental to the principal activity of the employer entity

Consider

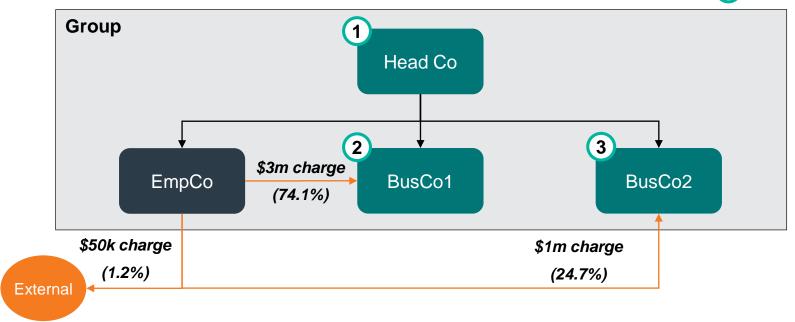
When is a supply merely incidental?



The merely incidental test

How to test the condition





Are the supplies made to the external party "merely incidental" to the principal activity of the EmpCo?





Test 5
The integrity rule

Condition

The integrity rule

The Commissioner has the ability to determine in writing that the modified test does not apply to an entity when considering the purpose of the Jobkeeper scheme.

Generally, the Commissioner can look to make a determination where he believes the test is unsuitable or if he believes there is a risk to the integrity of the administration of the Jobkeeper scheme (e.g. due to a poor compliance history of the relevant entity).



The integrity rule Questions

When would the Commissioner apply this test?

What is a potential example?

Does this create a retrospective risk for some groups?

Can you object to a decision?

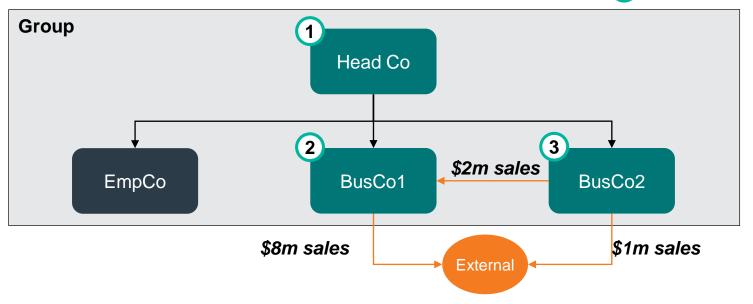




Case study

Recap on third party supply test

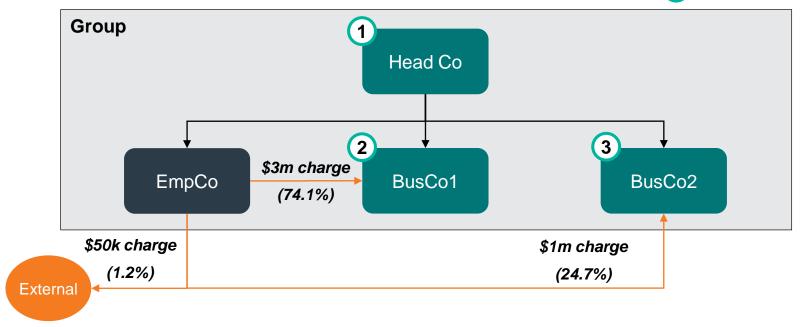
X Potential test members





Recap on merely incidental test

X Potential test members





Modified turnover test

| Projected turnover Jun-20 quarter | EmpCo | HeadCo | BusCo1 | BusCo2 |
|------------------------------------|---------|--------|--------|--------|
| Sales (taxable supplies) | \$4.05M | - | \$7.0M | \$2.5M |
| Commercial rent (taxable supplies) | - | \$0.1M | | - |
| Exports (tax free supplies) | - | - | \$1.0M | \$0.5M |
| Total | \$4.05M | \$0.5M | \$8.0M | \$3.0M |

| Current turnover Jun-19 quarter | EmpCo | HeadCo | BusCo1 | BusCo2 |
|------------------------------------|---------|--------|---------|--------|
| Sales (taxable supplies) | \$3.90M | - | \$10.8M | \$5.5M |
| Commercial rent (taxable supplies) | - | \$0.5M | - | - |
| Exports (tax free supplies) | - | - | \$0.2M | \$0.0M |
| Total | \$3.90M | \$0.1M | \$11.0M | \$5.5M |



Modified turnover test

| Entity | EmpCo | HeadCo | BusCo1 | BusCo2 | Total |
|------------------------|-------|--------|---------|--------|---------|
| Test member | No | ? | Yes | ? | |
| Projected GST turnover | - | \$0.1M | \$8.0M | \$3.0M | \$11.1M |
| Current GST turnover | - | \$0.5M | \$11.0M | \$5.5M | \$17.0M |
| Decline in turnover | - | 80.0% | 27.2% | 45.5% | 34.7% |
| Pass? | N/A | | No | | Yes |

Key question is whether the modified test requires grouping of HeadCo and / or BusCo2 where HeadCo is not charged for services and BusCo2 does not principally supply third parties



Final thoughts



Significant outstanding issues on application of the rule



Alternative tests can be applied to each test member



Calculations are more extensive and complex

This Friday 8 May is the cut-off day for 'excess' payments





ATO compliance guide

Coronavirus Economic Response Package Omnibus Act 2020

If the Commissioner is satisfied ... it would be concluded (having regard to certain matters) that any of the participants entered into or carried out the scheme, or any part of the scheme, for the sole or dominant purpose of achieving either:

- (i) an entity **being entitled** to a Coronavirus economic response payment ...;
- (ii) increasing the amount of such a payment to which an entity is entitled; then the Commissioner may determine that an entity is entitled; then

the entity never became entitled to the payment; or

the amount of the payment was always the amount specified in the determination.

Section 19, Coronavirus Economic Response Package (Payments and Benefits) Act 2020



Integrity measures

Significant number of integrity measures

| Integrity provision | Provisions contained in Coronavirus Economic Response Package (Payments and Benefits) Bill 2020 |
|---|---|
| Overpayment debts | If not entitled to the JobKeeper payment then need to repay the amount not entitled to [s.9] and general interest charge [s.10] |
| Joint and several liability where overpayment debts | If another entity made a statement that is false or misleading or due to fraud of another entity [s.11] – e.g. employee provides false statement of eligibility in notice |
| Record keeping requirement | No entitlement unless entity complies with pre and post payment record keeping (i.e. retain records for 5 years) [s.14] |
| Contrived schemes | Scheme entered into for sole or dominant purpose of being entitled to payment or increasing entitlement to payment [s.19] |



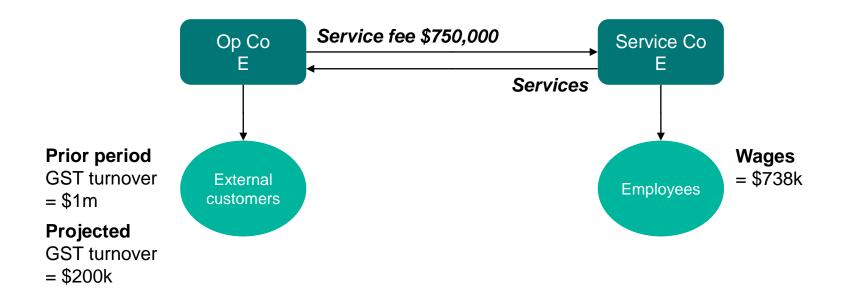
Integrity measures

Additional measures that can apply to fraudulent activities

| Integrity provision | Other potential consequences |
|--|--|
| False or misleading statements | Financial penalty of 75 percent of the amount of overpayment, potential imprisonment for up to 12 months and a fine of up to 50 penalty units (250 penalty units for corporate entities) |
| Failure to comply with taxation law | Potential imprisonment for up to 12 months and a fine of up to 50 penalty units (250 penalty units for corporate entities) |
| Obtaining financial advantage by deception | Imprisonment for up to 10 years under the Criminal Code |
| Conspiracy to defraud | Imprisonment for up to 10 years under the Criminal Code |
| Obtaining financial advantage | Imprisonment for up to 12 months |



Example 4 on service entities



Service fee is reduced to \$150,000. This is 20% and is in line with the commercial reduction in the sales income of Op Co.

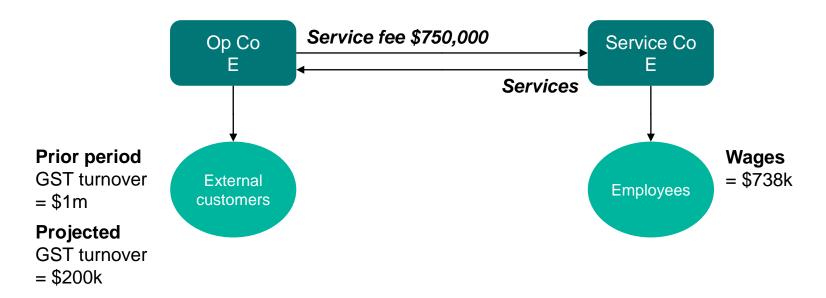


Example 4 on service entities

Because this scheme is entered into in response to the significant impact the external operating environment has had on the business of Operating Company E where the employees of Service Company E serve (and those external factors are beyond the group's control), there is a low risk the Commissioner would apply his compliance resources to consider the application of section 19.



Example 5 on service entities



Service Co E reduces hours by half reducing the cost of employment to \$500K. This reduces the fee to Op Co E to \$508K. To the extent that this is a direct response to COVID, ATO says "low risk of applying compliance resources".

ATO compliance guide for service entities

PCG 2020/4

| # | Example | Tests | Risk level |
|---|---|---|------------|
| 4 | Employer entity reduces service fee | An employment service entity reduces its fee to other business entities in line with their reduction in revenue due to COVID. | Low |
| 5 | Employer entity stands down employees | An employment service entity reduces staff hours which causes an indirect reduction in fees (in a cost plus agreement). The reduction of employment is due to COVID. | Low |
| 6 | Operating entity unable to pay service fee | The employment service entity can include the 'expected reduction' in the service fee (e.g. through future credit notes) when estimating projected GST turnover. Note – bad debts may not reduce projected GST turnover. | Low |
| 7 | Parent company reduces management fees | Similar to example 1, the parent entity reduces its fee to the subsidiary entities affected by COVID. | Low |
| 8 | Parent company changes timing of management fee | Business of the group is not adversely affected by COVID but timing of fee altered so the decline in turnover test can be satisfied. | High |



Additional issues to consider

- PCG is not a signoff by the ATO. Just risk of ATO compliance.
- Should you approach the ATO on any reductions?
- Does the employment entity satisfy the basic conditions for Jobkeeper?
- Did employment entity carry on a business on 1 March 2020 in Australia?
- Has it ever made a profit or have a prospect of profit?
- Is there a legal agreement in place for the services?
- Is the arrangement commercial?
- Can you alter the fees?
- Will the Service Entity make losses and will they be deductible?



Final thoughts and comments



Contact us



Alexis
Kokkinos
Partner
+61 3 8610 5170
alexis.kokkinos@
pitcher.com.au



Peter Gillies Client Director +61 3 8610 5361 peter.gillies@ pitcher.com.au



Leo Gouzenfiter Senior Manager +61 3 8612 9674 leo.gouzenfiter@ pitcher.com.au



Chanel
Palmer
Manager
+61 3 8610 5805
chanel.palmer@
pitcher.com.au

Making business *personal*

