

Pitcher Partners Investment Services Pty Ltd

Investment services



Who we *are*

Truly independent advisors

Pitcher Partners Investment Services is an investment advisory practice with a strong reputation for providing genuinely independent advice as part of a robust and coherent investment philosophy.

There are very few investment advisors that can genuinely claim independence. We believe clients deserve the best advice possible, free from the conflict of interest that may arise with product providers.

Pitcher Partners Investment Services clients receive advice that is independently researched, provides a wide choice of investment options and is fee only with no commissions. We can and do make recommendations to you based only on what is in your best interests.

We are proud to be fully independent.

Our *services*



Portfolio management

Our Portfolio Management Service is a fully integrated advice, monitoring and administration service for an investment portfolio that flexibly takes into account each client's individual needs and objectives while remaining rigorous in the approach to research and investments.

Why work with *us*

Pitcher Partners is different – we offer a professional and dedicated investment advisory service designed purely to meet our clients' needs and investment goals.

Our investment philosophy and dedicated focus is to assist clients maximise their wealth by paying attention to three important principles:



Optimising returns – through appropriate strategic asset allocation, rigorous security and manager selection and actively considering new opportunities;



Minimising risk – through capital protection and loss limitation, by an emphasis on diversification of assets as well as diversification of research and finally through active and real time market monitoring; and



Minimising fees and taxes – through a combination of tax-effective structuring, 'wholesale' investing, 'direct' investing in securities wherever possible, minimising investment fees and through a high level of tax awareness such as imputation credits, tax deferred income, realisation of capital gains and the benefits of long term 'buy and hold' strategies.

How we can *help*

We have a broad range of capabilities, carefully refined over years of listening to clients across all sectors. We are trusted advisors that identify real opportunities for our clients; understanding their unique story, appreciating their vision, challenging their thinking and helping build their plan.

No matter where you are in your journey, *we can help*.

Our *clients*

Private companies and
discretionary trusts

Individuals and
family groups

Institutions

Charitable trusts

Estates

Government

Not-for-profit
organisations

Superannuation funds

Communication is *key*

We'll keep you up to date with quarterly portfolio reports, including performance (benchmarked to market returns), asset allocation, income and expenses. You can check in on your portfolio via our online portal too. We're committed to regular and transparent communication. You can reach out to your advisor any time, and we schedule regular catch ups to keep you on top of things, review your investment strategy, and identify any opportunities as the market evolves.

Keeping fees *simple*

Our fees are simple too. We'll charge you on a quarterly basis in arrears, based on the size as asset based fee of your portfolio (excluding cash). Our services are non-discretionary – you approve every investment and can revoke our services at any time. Because our aim is to provide easy to understand and comprehensive investment advice, so that you feel confident and comfortable with your portfolio.

Advice grounded in *expert research*

Our independent research team comprises highly experienced professionals with deep expertise across all asset classes and investment types.

We consistently monitor a comprehensive range of economic and financial market indicators to provide you with timely, forward-looking investment insights.

Every investment opportunity undergoes a robust quantitative and qualitative assessment, ensuring only the most thoroughly vetted ideas advance. Final investment approval is granted solely by our Investment Committee after meeting stringent standards. Post-approval, investments are proactively monitored for performance, evolving market conditions, management changes, and other factors critical to protecting your interests.

Helping you invest *responsibly*

We are committed to accountable advice, which is why we have a Responsible Investment Charter outlining our processes and procedures when offering responsible investment advice. Our commitment is reinforced through being certified by the Responsible Investment Association Australasia (RIAA). RIAA is a leading organisation that promotes responsible investment and training for financial services firms. Most of our advisors have also achieved individual certification from RIAA, which means they have the training, knowledge, and experience to give tailored advice that supports you in responsible investing.




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