

Digital and Data *Solutions*

AI Opportunity assessment

Let's tackle your AI opportunities *together*

We're here to help you make the most of AI and digital transformation. Whether you're just starting out or already on your way, we'll work with you to navigate the challenges, establish use cases, maximise your investments in current systems and build solutions that fit your business.

We deliver AI and technology solutions tailored to you. By understanding your business and what drives your ambition, we can create a flexible strategy that works for the middle market.

Five pillars for AI *readiness*



Understanding where you are today

We'll work with you to get clear on your current state. Through practical workshops and assessments, we'll identify your business problems and what you are trying to achieve together. Then we'll prioritise what matters.



Finding the right use cases and opportunities

Once we know your key focus areas, we'll help you see what's possible. Our team keeps pace with AI and technology innovation, so we can guide you towards opportunities that fit your business objectives and deliver real value.



Checking your data and systems

We'll evaluate your existing systems and data to see if they're ready for the opportunities we've identified. This covers data quality, accessibility, integration, and technical infrastructure. We will also help you better understand how you can take advantage of the AI capabilities that are likely to already exist within your current systems. Then we'll design a phased roadmap that sets you up for success.



Building the right guardrails

Safe AI adoption needs strong security and governance. We'll help you establish frameworks that match your risk profile and regulatory requirements, so you can move forward confidently while maintaining compliance, data privacy, and ethical standards.



Making it work for your people

AI transformation is about people and process, not just technology. We'll develop an implementation roadmap with change management strategies tailored to your readiness. Our approach ensures smooth adoption and sustainable results.



Common challenges and *how we help*

What you might be facing

How we can help

Not sure where to begin with AI	We'll help you align AI with your strategic goals and work out what success looks like
Skills or knowledge gaps in your team	We'll identify use cases that improve efficiency, reduce costs, and give you an edge
Concerns about risk and compliance	We'll set up the right governance and security guardrails for your business
Systems and data not talking to each other	We'll assess what you've got and get it ready for AI
Leadership hesitation	We'll build a phased roadmap and change plan that works for your team



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